Candidate exhibit excerpt

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EXECUTIVE OVERVIEW

An intersection order from bid to shipment

A public engineer selects a permitted arrangement, often before the winning electrical contractor knows the final installation sequence. At award, a distributor confirms pole dimensions and requests a job-specific drawing. The factory can ship an approved standard unit quickly. Changed dimensions can trigger another drawing cycle and an updated freight quote. Only a customer purchase order enters the backlog report. Quote files include alternatives on the same project and should not be added as distinct awards. The transaction is recorded as revenue when the product ships under its delivery terms.

Job stage	Operating record
Milestone	Illustrative job file
Engineer selects detail	City detail CS-18
Contractor wins	Distributor identified the site
Dimensions confirmed	Revised arm pitch
Order released	Two assemblies plus spares
Carrier pickup	Packing slip issued

The South Passage replacement project generated five requests from prospective contractors before only one purchase order was

Larch Junction Products

3-Hour Six-Dataset Investment Committee Case

From the assignment

You are reviewing a traffic and utility hardware business ahead of an indication-of-interest deadline next week. The deal team meets this afternoon. Open the company information memorandum and the six operating files.

Submission window

Three hours from receipt.

What you submit

Editable PowerPoint, maximum six slides, covering the recommendation, valuation and funded sources and uses. Practice acknowledgment.